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#### **Midrange Project Descriptions**

#### ATTIC BEDROOM REMODEL

Convert unfinished attic space to a 15-by-15-foot bedroom and a 5-by-7-foot bathroom with shower. Include a 15-foot shed dormer, four new windows, and closet space under the eaves. Insulate and finish ceiling and walls. Carpet floor. Extend existing HVAC to new space; provide electrical wiring and lighting to code. Retain existing stairs, but add rail and baluster around stairwell.

#### **BACKUP POWER GENERATOR**

Install modular electrical backup system with capacity for providing 70 amps of emergency power in two 240-volt circuits and six 120-volt circuits. Assume existing propane gas supply. Include generator mounted on 2-by-4-four-foot concrete or composite pad, automatic transfer switch, load center, exterior disconnect, and grounding rod. Include 30 feet of conduit and electrical cable for generator connections; grounded cable for circuits; 5 feet of flexible fuel line for connection to existing rigid gas supply line; and automotive-type storage battery.

#### **BASEMENT REMODEL**

Finish the lower level of a house to create a 20-by-30foot entertaining area with wet bar and a 5-by-8-foot full bathroom; construct 24 linear feet of finished partition to enclose mechanical area. Walls and ceilings are painted drywall throughout; exterior walls are insulated; painted trim throughout. Include five six-panel factory-painted hardboard doors with passage locksets. Electrical wiring to code. *Main room:* Include 15 recessed ceiling light fixtures and three surface-mounted light fixtures, and a snap-together laminate flooring system.

Bathroom: Include standard white toilet, vanity with cultured marble top, resilient vinyl flooring, two-piece fiberglass shower unit, a light/fan combination, vanity light fixture, recessed medicine cabinet, towel and paper-holder hardware. Bar area: Include 10 linear feet of raised-panel oak cabinets with laminate countertops, stainless steel bar sink, single-lever bar faucet, undercounter refrigerator, and vinyl floor tile.

#### **BATHROOM ADDITION**

Add a full 6-by-8-foot bathroom over a crawlspace with poured concrete walls. Include cultured-marble vanity top with molded sink; standard chrome faucets; 30-by-60-inch white fiberglass tub/shower with ceramic tile surround; single-lever temperature and pressure-balanced faucet; white low-profile toilet; general and spot lighting; electrical wiring to code; mirrored medicine cabinet; linen storage closet or cabinet; vinyl wallpaper; painted trim; and ceramic tile floor.

**BATHROOM REMODEL** 

Update an existing 5-by-7-foot bathroom. Replace all fixtures

to include 30-by-60-inch porcelain-on-steel tub with 4-by-4-inch ceramic tile surround; new single-lever temperature and pressure-balanced shower control; standard white toilet; solid-surface vanity counter with integral sink; recessed medicine cabinet with light; ceramic tile floor; vinyl wallpaper.

#### **DECK ADDITION (WOOD)**

Add a 16-by-20-foot deck using pressure-treated joists supported by 4x4 posts anchored to concrete piers. Install pressure-treated deck boards in a simple linear pattern. Include a built-in bench and planter of the same decking material. Include stairs, assuming three steps to grade. Provide a complete railing system using pressure-treated wood posts, railings, and balusters.

#### **DECK ADDITION (COMPOSITE)**

Add a 16-by-20-foot deck using pressure-treated joists supported by 4x4 posts anchored to concrete piers. Install composite deck material in a simple linear pattern. Include a built-in bench and planter of the same decking material. Include stairs, assuming three steps to grade. Provide a complete railing using a matching system made of the same composite as the decking material.

#### ENTRY DOOR REPLACEMENT (STEEL)

Remove existing 3-0/6-8 entry door and jambs and replace with new 20-gauge steel unit, including clear dual-pane halfglass panel, jambs, and aluminum threshold with composite stop. Door is factory finished with same color both sides. Exterior brick-mold and 2.5-inch interior colonial or ranch casings in poplar or equal prefinished to match door color. Replace existing lockset with new bored-lock in brass or antique-brass finish.

#### **ENTRY DOOR REPLACEMENT (FIBERGLASS)**

Remove existing 3-0/6-8 entry door and jambs and replace with new fiberglass unit with simulated wood grain, stained same color both sides; dual-pane, decorative half-glass panel with zinc caming; PVC-wrapped exterior trim in color to match existing trim; 2.5-inch interior colonial or ranch casings in hardwood stained to match door. Replace existing lockset with mortise lock with lever handle and integrated deadbolt in oil-rubbed bronze or satin-nickel finish.

#### FAMILY ROOM ADDITION

In a style appropriate to the existing house, add a 16-by-25-foot room on a crawlspace foundation with vinyl siding and fiberglass shingle roof. Include drywall interior with fiberglass insulation, pre-finished hardwood floor, and 180 square feet of glazing including windows, atrium-style exterior doors, and two operable skylights. Tie into existing HVAC. Add electrical system to code, including 12 recessed ceiling lights.



#### **GARAGE ADDITION**

Construct a 26-by-26-foot freestanding two-car garage, including footings and slab-on-grade foundation, 2x4 wood frame with OSB structural sheathing, and gable truss roof at 6/12 pitch. Install 25-year asphalt shingle roofing with galvanized metal flashing; vinyl siding and trim. Install five double-hung 30-by-48inch vinyl windows; one 3-0/6-8 exterior door with half-glass and lockset; and two composite 9-by-8-foot overhead doors with motorized openers. Include 100-amp breaker at main house panel and 50 linear feet of trench buried conduit to feed new electrical subpanel. Provide electrical wiring for openers; three-way switching for fluorescent ceiling fixtures over each bay; three-way switching for two exterior spotlights; outlets to code. Interior wall, floors, and ceilings remain unfinished.

#### GARAGE DOOR REPLACEMENT

Remove and dispose of existing 16-by-7-foot garage door and tracks. Install new 4-section garage door on new galvanized steel tracks; reuse existing motorized opener. New door is uninsulated, single-layer, embossed steel with two coats of baked-on paint, galvanized steel hinges, and nylon rollers; 10-year limited warranty.

#### HOME OFFICE REMODEL

Convert an existing 12-by-12-foot room to a home office. Install custom cabinets to include 20 linear feet of laminate desktop, computer workstation, and wall cabinet storage. Rewire room for computer, fax machine, and other electronic equipment, as well as cable and telephone lines. Include drywall interior, painted trim, and commercial-grade carpeting.

#### **MAJOR KITCHEN REMODEL**

Update an outmoded 200-square-foot kitchen with a functional layout of 30 linear feet of semi-custom wood cabinets, including a 3-by-5-foot island; laminate countertops; and standard doubletub stainless-steel sink with standard single-lever faucet. Include energy-efficient wall oven, cooktop, ventilation system, built-in microwave, dishwasher, garbage disposal, and custom lighting. Add new resilient flooring. Finish with painted walls, trim, and ceiling.

#### MASTER SUITE ADDITION

Add a 24-by-16-foot master bedroom suite over a crawlspace. Include walk-in closet/dressing area, whirlpool tub in ceramic tile platform, separate 3-by-4-foot ceramic tile shower, and double-bowl vanity with solid-surface countertop. Bedroom floor is carpet; bathroom floor is ceramic tile. Painted walls, ceiling, and trim. General and spot lighting, exhaust fan; electrical wiring to code.

#### MINOR KITCHEN REMODEL

In a functional but dated 200-square-foot kitchen with 30 linear feet of cabinetry and countertops, leave cabinet boxes in place but replace fronts with new raised-panel wood doors and drawers, including new hardware. Replace wall oven and

cooktop with new energy-efficient models. Replace laminate countertops; install midpriced sink and faucet. Repaint trim, add wall covering, and remove and replace resilient flooring.

#### **ROOFING REPLACEMENT**

Remove existing roofing to bare wood sheathing and dispose of properly. Install 30 squares of 235-pound fiberglass asphalt shingles (min. 25-year warranty) with new felt underlayment, galvanized drip edge, and mill-finish aluminum flashing. Assume a 5-square hip roof; custom flashing at two averagesize skylights; and custom cap treatment at vented ridge.

#### SIDING REPLACEMENT

Replace 1,250 square feet of existing siding with new vinyl siding, including all trim.

#### **STONE VENEER ACCENT (MIDRANGE)**

Remove a 300 square-foot continuous band of existing vinyl siding from the bottom third of the street-facing façade, beginning at the garage, continuing around the main entry, and ending at the corner of the side addition. Replace with adhered manufactured stone veneer, including 36 linear feet (LF) of sills, 40 LF of corners, and 1 address block. Installation includes 2 separate layers of water resistive barrier laid over bare sheathing, corrosion resistant lath and fasteners, and nominal  $1\tilde{Z}2$ -inch-thick mortar scratch coat and setting bed. Outline the archway using an 8x10-inch keystone and a soldier course of flats on either side.

#### **SUNROOM ADDITION**

Construct a 200-square-foot sunroom addition, including footings and slab-on-grade foundation. Post-and-beam framing exposed on interior side. Wall glazing: vinyl or aluminum clad awning and casement windows with low-E, laminated or tempered glazing and screens. Roof glazing: 10 large aluminum-clad venting skylights with screens. Provide ceiling fan; insulate all non-glass areas; provide movable shades for glass area. Quarry tile or equal on floor.

#### **TWO-STORY ADDITION**

Add a first-floor family room and a second-floor bedroom with full bathroom in a 24-by-16-foot two-story wing over a crawlspace. Add new HVAC system to handle addition; electrical wiring to code.

*Family room*: Include a prefabricated gas fireplace; 11 3-by-5foot double-hung insulated clad-wood windows; an atrium-style exterior door; carpeted floors; painted drywall on walls and ceiling; and painted trim.

Bathroom: 5 by 8 feet. Include a one-piece fiberglass tub/shower unit; standard white toilet; wood vanity with solid-surface countertop; resilient vinyl flooring; and mirrored medicine cabinet with built-in light strip; papered walls; and painted trim; exhaust fan. Bedroom: Include walk-in closet/dressing area; carpet; painted walls, ceiling, and trim; general and spot lighting.



#### WINDOW REPLACEMENT (VINYL)

Replace 10 existing 3-by-5-foot double-hung windows with insulated vinyl replacement windows. Wrap existing exterior trim as required to match. Do not disturb existing interior trim.

#### WINDOW REPLACEMENT (WOOD)

Replace 10 existing 3-by-5-foot double-hung windows with insulated wood replacement windows, exterior clad in vinyl or aluminum. Wrap existing exterior trim as required to match. Do not disturb existing interior trim.

#### **Upscale Project Descriptions**

#### **BATHROOM ADDITION**

Add a new 100-square-foot master bathroom to existing master bedroom over a crawlspace. Include 42-by-42-inch neo-angle shower with ceramic tile walls with accent strip, recessed shower caddy, body-spray fixtures, and frameless glass enclosure. Include a customized whirlpool tub; stone countertop with two sinks; two mirrored medicine cabinets with lighting; a compartmentalized commode area with one-piece toilet; and a humidistat-controlled exhaust fan. Use all color fixtures. Use larger matching ceramic tiles on the floor, laid on the diagonal with ceramic tile base molding. Add general and spot lighting including waterproof shower fixture. Cabinetry shall include a custom drawer base and wall cabinets for a built-in look. Extend HVAC system, and include electric in-floor heating and heated towel bars.

#### **BATHROOM REMODEL**

Expand an existing 35-square-foot bathroom to 100 square feet within existing house footprint. Relocate all fixtures. Include 42-by-42-inch neo-angle shower with ceramic tile walls with accent strip, recessed shower caddy, body-spray fixtures, and frameless glass enclosure. Include a customized whirlpool tub; stone countertop with two sinks; two mirrored medicine cabinets with lighting; a compartmentalized commode area with one-piece toilet; and a humidistat-controlled exhaust fan. Use all color fixtures. Use larger matching ceramic tiles on the floor, laid on the diagonal with ceramic tile base molding. Add general and spot lighting including waterproof shower fixture. Cabinetry shall include a custom drawer base and wall cabinets for a built-in look. Extend HVAC system, and include electric in-floor heating and heated towel bars.

#### **DECK ADDITION (COMPOSITE)**

Add a 16-by-20-foot deck using pressure-treated joists supported by 4x4 posts anchored to concrete piers. At one corner, add a second, 10-foot-diameter six-sided platform one step down from the main deck. Include stairs on the smaller deck, assuming three steps to grade. Install composite deck material in a simple linear pattern. Trim the perimeter joists and wrap the 4x4 posts with composite materials to match the decking. Using the same decking material, include a built-in bench and planter along one 16-foot side. On the remaining perimeter, provide a railing system using composite material of contrasting or complementary colors that includes decorative balusters, post caps, and lighting. Railing and trim should provide for overall curb appeal to the outdoor living space by integrating the deck with the home's color and architecture, creating a custom look.

#### **GARAGE ADDITION**

For the same midrange two-car garage, add interior wall finish using moisture-resistant drywall on ceiling and three walls. At rear wall, install modular storage systems including wall panels, upper and lower storage cabinets with work surfaces, and required task lighting. Trim all windows and doors and provide base molding at perimeter; paint all trim, ceiling, and walls. Finish cement floor with color, slip-resistant epoxy sealer.

#### GARAGE DOOR REPLACEMENT

Remove and dispose of existing 16x7-foot garage door and tracks. Install new 4-section garage door on new heavy-duty galvanized steel tracks; reuse existing motorized opener. New door is high tensile strength steel with two coats of factory-applied paint and foam insulated to minimum R-12 with thermal seals between pinch-resistant panels. Windows in top panel are ½-inch insulated glass. Hardware includes galvanized steel hinges and ball-bearing urethane rollers. Lifetime warranty.

#### **GRAND ENTRANCE (FIBERGLASS)**

Remove existing 3-0/6-8 entry door and cut and reframe opening for a 12-36-12 entrance door with dual sidelites. Move doublegang electrical box with two switches. Fiberglass door blank matches upscale entry, including color, threshold, lockset, and decorative half-glass; sidelites match door. PVC-wrapped exterior trim in color to match existing trim; wider interior colonial or ranch casings (3.5-inch to cover new jack studs) in hardwood stained to match door. All work to be completed in one day.

#### MAJOR KITCHEN REMODEL

Update outmoded 200-square-foot kitchen with 30 linear feet of top-of-the-line custom cherry cabinets with built-in sliding shelves and other interior accessories. Include stone countertops with imported ceramic- or glass-tile backsplash; built-in refrigerator, cooktop, and 36-inch commercial grade range and vent hood; built-in warming drawer, trash compactor, and built-in combination microwave and convection oven. Install high-end undermount sink with designer faucets and built-in water filtration system. Add new general and task lighting including low-voltage undercabinet lights. Install cork flooring, cherry trim.



#### MASTER SUITE ADDITION

Add a 32-by-20-foot master bedroom suite over a crawlspace. *Bedroom:* Add a spacious sleeping area with lounging/sitting area adjacent to large master bathroom. Include custom bookcases and built-in storage with millwork details; high-end gas fireplace with stone hearth and custom mantle; and large walk-in closet/dressing area with natural light, mirrors, and linen storage. Add French doors to exterior.

Bathroom: Include a large walk-in shower with dual-shower system, stone shower walls and floor, and custom frameless glass enclosure. Add corner-design whirlpool tub bordered on two sides by windows and built into granite or marble platform with custom cabinet front. Include two sinks in separate custom vanities with stone countertops and large mirrors. Create partitioned area for luxury one-piece toilet. *General:* Add 5-foot-long hospitality center with bar sink, undercounter refrigerator, custom cabinetry, granite or marble countertop, and microwave. Include soundproofing, in-floor heating, custom wall finishes and hardware, general and spot

ROOFING REPLACEMENT

lighting, and lighting controls.

Remove existing roofing to bare wood sheathing and dispose of properly. Install 30 squares of standing-seam metal, formed on site into 16-inch panels using factory-enameled roll steel; double-lock all seams. Use custom brake-bent flashing from same material for drip edge and all flashing at roof-wall intersections. Assume a 5-square hip roof; custom flashing at two average-sized skylights; and custom cap treatment at vented ridge. Apply over new felt underlayment; use ice-andwater membrane at eaves, valleys, and all penetrations.

#### SIDING REPLACEMENT (FIBER-CEMENT)

Replace 1,250 square feet of existing siding with new fibercement siding, factory primed and factory painted. Include all 4/4 and 5/4 trim using either fiber-cement boards or cellular PVC.

#### SIDING REPLACEMENT (FOAM-BACKED VINYL)

Replace 1,250 square feet of existing siding with new foam-backed vinyl siding, including factory trim at all openings and corners.

#### WINDOW REPLACEMENT (VINYL)

Replace 10 existing 3-by-5-foot double-hung windows with insulated, low-E, simulated-divided-lite vinyl windows. Simulated wood-grain interior finish; custom-color exterior finish. Trim exterior to match existing; do not disturb existing interior trim.

#### WINDOW REPLACEMENT (WOOD)

Replace 10 existing 3-by-5-foot double-hung windows with insulated, low-E, simulated-divided-lite wood windows. Interior finish of stained hardwood; exterior finish of custom-color aluminum cladding. Trim exterior to match existing; do not disturb existing interior trim.

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Job Cost	Resale Value	Cost Recouped	
\$51,955	\$45,350	87.3%	
12,077	9,661	80.0%	
65,271	48,768	74.7%	
40,370	28,046	69.5%	
16,595	11,624	70.0%	
9,951	8,287	83.3%	
15,777	12,154	77.0%	
1,219	1,300	106.6%	
2,851	2,187	76.7%	
83,756	61,493	73.4%	
53,875	37,176	69.0%	
1,579	1,183	74.9%	
28,763	16,107	56.0%	
56,396	38,018	67.4%	
110,782	74,580	67.3%	
19,106	13,529	70.8%	
18,704	12,940		
11,848	9,436	79.6%	
		61.5%	
162,202		64.6%	
		79.6%	
		93.4%	
Job Cost	Resale Value	Cost Recouped	
\$76,415	\$49.825	65.2%	
13,727	10,486	76.4%	
	\$51,955 12,077 65,271 40,370 16,595 9,951 15,777 1,219 2,851 83,756 53,875 1,579 28,763 56,396 110,782 19,106 18,704 11,848 75,185 162,202 10,217 11,242 7,144 <b>Job</b> Cost \$76,415 53,854 36,075 86,813 2,935 7,515 112,431 235,451 37,691 13,834 15,038	\$51,955 \$45,350   12,077 9,661   65,271 48,768   40,370 28,046   16,595 11,624   9,951 8,287   15,777 12,154   1,219 1,300   2,851 2,187   83,756 61,493   53,875 37,176   1,579 1,183   28,763 16,107   56,396 38,018   110,782 74,580   19,106 13,529   18,704 12,940   11,848 9,436   75,185 46,251   162,202 104,742   10,217 8,131   11,242 10,498   7,144 6,388   Job Resale   Value \$76,415   \$49,825 53,854   53,854 38,403   36,075 24,411   86,813 55,629   2,935 2,256   7,515 5,	\$51,955 \$45,350 87.3%   12,077 9,661 80.0%   65,271 48,768 74.7%   40,370 28,046 69.5%   16,595 11,624 70.0%   9,951 8,287 83.3%   15,777 12,154 77.0%   1,219 1,300 106.6%   2,851 2,187 76.7%   83,756 61,493 73.4%   53,875 37,176 69.0%   1,579 1,183 74.9%   28,763 16,107 56.0%   56,396 38,018 67.4%   110,782 74,580 67.3%   19,106 13,529 70.8%   18,704 12,940 69.2%   11,848 9,436 79.6%   75,185 46,251 61.5%   162,202 104,742 64.6%   10,217 8,131 79.6%   71,144 6,388 89.4% <b>Job Resale</b>

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PROJECT TYPE		SOUTH ATLANTIC			
MIDRANGE	Job Cost	Resale Value	Cost Recouped		
Attic Bedroom Remodel	\$47,177	\$37,321	79.1%		
Backup Power Generator	11,617	7,408	63.8%		
Basement Remodel	60,191	46,275	76.9%		
Bathroom Addition	36,445	22,415	61.5%		
Bathroom Remodel	15,314	11,134	72.7%		
Deck Addition (wood)	9,310	7,751	83.3%		
Deck Addition (composite)	15,164	10,855	71.6%		
Entry Door Replacement (steel)	1,166	1,310	112.0%		
Entry Door Replacement (fiberglass)	2,839	1,976	69.6%		
Family Room Addition	79,013	50,823	64.3%		
Garage Addition	48,501	33,356	68.8%		
Garage Door Replacement	1,517	1,390	91.6%		
Home Office Remodel	27,305	14,242	52.2%		
Major Kitchen Remodel	53,957	36,372	67.4%		
Master Suite Addition	105,419	65,762	62.4%		
Minor Kitchen Remodel	18,064	14,050	77.8%		
Roofing Replacement	18,332	13,333	72.7%		
Siding Replacement (vinyl)	11,013	9,012	81.8%		
Sunroom Addition	71,726	38,074	53.1%		
Two-Story Addition	151,057	98,308	65.1%		
Window Replacement (vinyl)	13,839	8,771	63.0%		
Window Replacement (wood)	10,773	8,811	81.8%		
Stone Veneer Accent	7,076	6,580	93.0%		
UPSCALE	Job Cost	Resale Value	Cost Recouped		
Bathroom Addition	\$72,903	\$45,965	63.0%		
Bathroom Remodel	51,277	32,753	63.9%		
Deck Addition (composite)	34,465	21,816	63.3%		
Garage Addition	79,838	47,335	59.3%		
Garage Door Replacement	2,861	2,427	85.0%		
Grand Entrance	7,315	5,515	75.4%		
Major Kitchen Remodel	108,224	66,384	61.3%		
Master Suite Addition	226,942	125,618	55.4%		
Roofing Replacement	32,968	23,242	70.5%		
Siding Replacement (fiber-cement)	12,866	12,073	93.8%		
Siding Replacement (foam-backed vinyl)	14,176	11,719	82.7%		
	13,242	10,640	80.3%		
Window Replacement (vinvl)	1.3.747		00.070		
Window Replacement (vinyl) Window Replacement (wood)	16,792	13,151	78.3%		

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PROJECT TYPE	2015	2015 NATIONAL AVERAGES				
MIDRANGE	Job Cost	Resale Value	Cost Recouped			
Attic Bedroom Remodel	\$51,696	\$39,908	77.2%			
Backup Power Generator	12,135	7,263	59.9%			
Basement Remodel	65,442	47,637	72.8%			
Bathroom Addition	39,578	22,875	57.8%			
Bathroom Remodel	16,724	11,707	70.0%			
Deck Addition (wood)	10,048	8,085	80.5%			
Deck Addition (composite)	15,912	10,816	68.0%			
Entry Door Replacement (steel)	1,230	1,252	101.8%			
Entry Door Replacement (fiberglass)	2,926	2,107	72.0%			
Family Room Addition	84,201	53,955	64.1%			
Garage Addition	52,382	33,938	64.8%			
Garage Door Replacement	1,595	1,410	88.4%			
Home Office Remodel	29,066	14,155	48.7%			
Major Kitchen Remodel	56,768	38,485	67.8%			
Master Suite Addition	111,245	68,596	61.7%			
Minor Kitchen Remodel	19,226	15,255	79.3%			
Roofing Replacement	19,528	13,975	71.6%			
Siding Replacement (vinyl)	12,013	9,694	80.7%			
Sunroom Addition	75,726	36,704	48.5%			
Two-Story Addition	161,925	103,848	64.1%			
Window Replacement (vinyl)	11,198	8,163	72.9%			
Window Replacement (wood)	11,341	8,937	78.8%			
Stone Veneer Accent	7,150	6,594	92.2%			
UPSCALE	Job Cost	Resale Value	Cost Recouped			
Bathroom Addition	\$76,429	\$44,750	58.6%			
Bathroom Remodel	54,115	32,385	59.8%			
Deck Addition (composite)	36,385	21,437	59.8%			
Garage Addition Garage Door Replacement	85,592	46,791	54.7%			
Grand Entrance	2,944 7,548	2,429	82.5% 67.6%			
Major Kitchen Remodel	113,097	66,747	59.0%			
Master Suite Addition	236,363	126,860	53.7%			
Roofing Replacement	36,329	22,840	62.9%			
Siding Replacement (fiber-cement)	14,014	11,816	84.3%			
Siding Replacement (foam-backed vinyl)	15,184	11,790	77.6%			
Window Replacement (vinyl)	13,837	10,365	74.9%			
Window Replacement (wood)	17,422 CONFIDENCE LEVEL	12,533	71.9%			

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### Baltimore, MD

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PROJECT TYPE	BALTIMORE			S	SOUTH ATLANTIC			2015 NATIONAL AVERAGES			
MIDRANGE	Job Cost	Resale Value	Cost Recouped	Job Cost	Resale Value	Cost Recouped	Job Cost	Resale Value	Cost Recouped		
Attic Bedroom Remodel	\$51,955	\$45,350	87.3%	\$47,177	\$37,321	79.1%	\$51,696	\$39,908	77.2%		
Backup Power Generator	12,077	9,661	80.0%	11,617	7,408	63.8%	12,135	7,263	59.9%		
Basement Remodel	65,271	48,768	74.7%	60,191	46,275	76.9%	65,442	47,637	72.8%		
Bathroom Addition	40,370	28,046	69.5%	36,445	22,415	61.5%	39,578	22,875	57.8%		
Bathroom Remodel	16,595	11,624	70.0%	15,314	11,134	72.7%	16,724	11,707	70.0%		
Deck Addition (wood)	9,951	8,287	83.3%	9,310	7,751	83.3%	10,048	8,085	80.5%		
Deck Addition (composite)	15,777	12,154	77.0%	15,164	10,855	71.6%	15,912	10,816	68.0%		
Entry Door Replacement (steel)	1,219	1,300	106.6%	1,166	1,310	112.0%	1,230	1,252	101.8%		
Entry Door Replacement (fiberglass)	2,851	2,187	76.7%	2,839	1,976	69.6%	2,926	2,107	72.0%		
Family Room Addition	83,756	61,493	73.4%	79,013	50,823	64.3%	84,201	53,955	64.1%		
Garage Addition	53,875	37,176	69.0%	48,501	33,356	68.8%	52,382	33,938	64.8%		
Garage Door Replacement	1,579	1,183	74.9%	1,517	1,390	91.6%	1,595	1,410	88.4%		
Home Office Remodel	28,763	16,107	56.0%	27,305	14,242	52.2%	29,066	14,155	48.7%		
Major Kitchen Remodel	56,396	38,018	67.4%	53,957	36,372	67.4%	56,768	38,485	67.8%		
Master Suite Addition	110,782	74,580	67.3%	105,419	65,762	62.4%	111,245	68,596	61.7%		
Minor Kitchen Remodel	19,106	13,529	70.8%	18,064	14,050	77.8%	19,226	15,255	79.3%		
Roofing Replacement	18,704	12,940	69.2%	18,332	13,333	72.7%	19,528	13,975	71.6%		
Siding Replacement (vinyl)	11,848	9,436	79.6%	11,013	9,012	81.8%	12,013	9,694	80.7%		
Sunroom Addition	75,185	46,251	61.5%	71,726	38,074	53.1%	75,726	36,704	48.5%		
Two-Story Addition	162,202	104,742	64.6%	151,057	98,308	65.1%	161,925	103,848	64.1%		
Window Replacement (vinyl)	10,217	8,131	79.6%	13,839	8,771	63.0%	11,198	8,163	72.9%		
Window Replacement (wood)	11,242	10,498	93.4%	10,773	8,811	81.8%	11,341	8,937	78.8%		
Stone Veneer Accent	7,144	6,388	89.4%	7,076	6,580	93.0%	7,150	6,594	92.2%		
UPSCALE	Job Cost	Resale Value	Cost Recouped	Job Cost	Resale Value	Cost Recouped	Job Cost	Resale Value	Cost Recouped		
Bathroom Addition	\$76,415	\$49,825	65.2%	\$72,903	\$45,965	63.0%	\$76,429	\$44,750	58.6%		
Bathroom Remodel	53,854	38,403	71.3%	51,277	32,753	63.9%	54,115	32,385	59.8%		
Deck Addition (composite)	36,075	24,411	67.7%	34,465	21,816	63.3%	36,385	21,437	58.9%		
Garage Addition	86,813	55,629	64.1%	79,838	47,335	59.3%	85,592	46,791	54.7%		
Garage Door Replacement	2,935	2,256	76.9%	2,861	2,427	85.0%	2,944	2,429	82.5%		
Grand Entrance	7,515	5,746	76.5%	7,315	5,515	75.4%	7,548	5,099	67.6%		
Major Kitchen Remodel	112,431	72,783	64.7%	108,224	66,384	61.3%	113,097	66,747	59.0%		
Master Suite Addition	235,451	135,379	57.5%	226,942	125,618	55.4%	236,363	126,860	53.7%		
Roofing Replacement	37,691	23,661	62.8%	32,968	23,242	70.5%	36,329	22,840	62.9%		
Siding Replacement (fiber-cement)	13,834	11,456	82.8%	12,866	12,073	93.8%	14,014	11,816	84.3%		
Siding Replacement (foam-backed vinyl)	15,038	12,222	81.3%	14,176	11,719	82.7%	15,184	11,790	77.6%		
Window Replacement (vinyl)	13,727	10,486	76.4%	13,242	10,640	80.3%	13,837	10,365	74.9%		
Window Replacement (wood)	17,317	12,101	69.9%	16,792	13,151	78.3%	17,422	12,533	71.9%		

CONFIDENCE LEVEL: 95% +/-3.97



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